ProcuOS

EXECUTIVE SUMMARY

Better prices and more control over every purchase

ProcuOS is the software your procurement team uses to qualify suppliers, request and compare quotes, negotiate (including by reverse auction) and keep contracts, purchase orders and invoices under control on a single platform. **It's software, not consultancy: you pay for the modules you use.**

+1,500	**+10 years**	**+8 years**	**11 countries**
reverse auctions run	building software for procurement teams	is how long some clients have been with us	with active clients

SAVINGS

Where the savings come from

Price savings come from negotiating more purchases, and negotiating them better.

Quotes compared automatically

Suppliers respond to every request for quotation in the same format and the comparison is generated automatically, with no rebuilding it in spreadsheets.

Reverse auction

Suppliers bid in real time and the winning offer is awarded, with no rounds of emails or calls.

Across the industry, reverse auctions typically save between 5% and 20%: on a €100,000 purchase, that is **€5,000 to €20,000**. Every purchase has its own potential.

Documented savings

In success-based auctions, the reference price is agreed in writing before you start. In every auction, bids and rankings are saved for audit and for management.

Success-based auction: if the price doesn't drop, €0

No licence and no upfront cost: you pay a percentage of the savings achieved, agreed before you start and never on the purchase amount. We review every purchase before accepting it on a success basis, and afterwards you can stay success-based or move to a licence by module.

CONTROL

Know what was bought, from whom and on what terms

Negotiation, contract, purchase order and invoice stay linked to their supplier.

- **Qualified suppliers**
  Each supplier maintains its documents in its portal, against your criteria (including ESG), and the system flags every expiry. Before you award, you know who is up to date.
- **Contracts and expiry dates**
  A single repository with automatic expiry and renewal alerts, so you can renegotiate in time.
- **Invoice, order and contract connected**
  Invoices are approved linked to their purchase order and contract.
- **Traceability**
  Quotes, bids and awards are recorded, and the history stays with the company even when the team changes.
- **Reports for management**
  Supplier, negotiation and savings KPIs, and AI-powered reports in minutes.
- **Fits your ERP**
  API integration to sync suppliers and processes.

COST AND RISK

Fixed price before you start

- **Pay for the modules you use**
  You receive a proposal with modules, implementation and a fixed price for your case, with no consultancy hours.
- **Guided onboarding**
  We configure the platform with you, load your data and register your suppliers. Support for your first auction is included.
- **Free for your suppliers**
  Taking part costs them nothing. And there's nothing to install: it's a web platform.

Next step

The fastest way to see it is with a real purchase.

Request a success-based auction

You choose a purchase, we review it and within 24-48 h you can launch it. If the price doesn't drop, you don't pay.

Book a demo

We show you how it fits and what your proposal would include: modules, implementation and a fixed price.

Contact: **support@procuos.com** · **procuos.com**